

CRYSTAL NEWS

Crystal Shoppe

Phone: 340-776-5656

5139 Dronningens Gade St. Thomas, VI 00802-6934

February, 2007

email: crystal@crystalshoppe.net

1-800-323-7232

www.crystalshoppe.net

SWAROVSKI... A TRADITION OF BEAUTY

Swarovski has issued beautiful new and sparkling figurines to start the year. The new **Sea Horses** are appropriate for our Caribbean environment. These unique sea creatures, (the male gives birth) have been beautifully captured in clear crystal. This radiant faceted 3 ¼ inch high pair, posed in their typical courtship dance are gracefully displayed on a light azure crystal coral base. A symbol of commitment, this beautiful addition to Swarovski's Aquatic Worlds collection is \$123 Duty-Free (\$145 US price).

Swarovski's new **Mother Cat** has come



to watch over her kittens. Her multi-faceted body and head sparkle with light. The 2 3/8 inch Mother Cat's playful stance brings this figurine to life. If you are a cat lover like I am, you will love this friendly feline. She is \$123 Duty-Free (\$145 US price).

The ever-popular kittens, **Kitten Standing** and her mischievous brother, **Kitten Lying**, designed by Heinz Tabertshofer, were originally introduced in 2004. The Mother Cat beautifully compliments this playful pair. They are \$81 each and come complete with their respective pink or blue ball.

THE GLOBETROTTING KRIS BEARS

The new Swarovski Kris Bears are off on an adventure around the world symbolizing our imagination and adventures. These beautifully detailed bears, standing approximately 1 3/4 inches high, make wonderful gifts for all ages and mementos of our travels.

Cowboy Johnny is smartly outfitted with his red and sapphire crystal bandana, his hat and rhodium plated lasso. Johnny is definitely home on the range.

Francois the Artist with paint brush in hand and wearing the typical French beret proudly displays his painting on glass of the famous Eiffel Tower. Could Francois be the next Renoir?

Kaatje the Cheese Maker shows off a round of cheese in fully faceted crystal with a printed windmill. Designed down to the last detail, Kaatje even wears the traditional Dutch clogs!

Alpine Fritz brings us the cheerful music of Bavaria with his accordion in matt crystal and rhodium-plated straps and alpine hat. Can the Beer Garden be far away?

Kumiko the Geisha sparkles in fully faceted clear crystal. Highlighted by two unafaceted fans and a kimono. she has all the graceful movements of the Japanese geisha.

The Globetrotting Kris Bears **Duty-Free price of \$93** (\$110 US price) includes a complementary display mirror, no sales tax and free shipping!



“COMMUNITY” COMPLETES THE WONDER OF THE SEA TRILOGY

Swarovski Designer Heinz Tabertshofer has created the third and final part of the “Wonders of the Sea” trilogy entitled **Community**. Together with Eternity, Harmony and now Community they form a fascinating crystal work of art depicting a spectacular underwater scene.

Community depicts three long fin Bannerfish swimming effortlessly over the coral. These members of the butterfly fish family are known for their community spirit and are rarely outside the school. Community is available exclusively for members of the Swarovski Crystal Society in a color version or a clear version. This Limited Edition piece is only available during 2007. Its price of \$450 includes a sand colored stand and a background picture and mirror that offer different display options. A crystal title plaque (\$40), a set of 15 Miniature Top Shells (\$55) and a Community Pendant (\$85) are available as accessories to help you display your beautiful piece.

When purchasing the exclusive SCS Annual Limited Edition from the Crystal Shoppe you may choose as your gift with purchase either the crystal title plaque, the renewal of your membership or your membership if you are not a member. Members are charged 50% when we process their order and the balance when they receive their limited edition.

Eternity and Harmony, shown pictured with Community are also available until the end of 2007. Wherever you display your “Wonders of the Sea” trilogy it will add light and style to your home.



Eternity and Harmony, shown pictured with Community are also available until the end of 2007. Wherever you display your “Wonders of the Sea” trilogy it will add light and style to your home.

Eternity and Harmony, shown pictured with Community are also available until the end of 2007. Wherever you display your “Wonders of the Sea” trilogy it will add light and style to your home.

EXCLUSIVE GIFT FOR TRILOGY OWNERS

All SCS members who have purchased all three pieces of the Wonders of the Sea trilogy will automatically receive as a free gift the Blue Tang Fish figurine.



This beautiful fish protects coral reefs by eating reef-destroying algae. It has been exquisitely reproduced as an exclusive crystal figurine. This makes the Blue Tang Fish the perfect symbolic guardian for your Wonders of the Sea trilogy.

Depending on whether you purchase Community in color or in clear crystal, Swarovski will send you either a colored or clear crystal Blue Tang Fish.



SWAROVSKI DESIGNER HEINZ TABERTSHOFER TO SIGN CREATIONS

As an honor to our customers, Swarovski has scheduled the designer of this year’s SCS Community piece to be at the Crystal Shoppe the first week in December to sign our customers pieces. While this is still many months away we have begun to set pieces aside for our customers to be shipped after they are signed. As very few collectable Swarovski pieces are ever signed, it does enhance the value and feeling for the piece.

Heinz has designed many important Swarovskis in addition to Community such as; the new Panther, the Hermit Crab, the Long Nose Butterfly Fish, Donald and Daisy Duck, the Kitten Lying and Kitten Standing, the Little Elephant and Mother Elephant, Nanuc the Polar Bear, the Playing Seal and the Chameleon among others.

You will want to plan to have pieces signed for your collection or as a special gift.



SWAROVSKI SCULPTURES DECORATE THE HOME

Swarovski has introduced three new crystal artworks entitled Soulmates in the home décor category. These beautiful works of art add beauty and light wherever you display them in your home or office. The Soulmates feature elegantly cut crystal figurines, gracefully displayed on granite bases with a protective felt layer on the bottom of the base.

Heinz Tabertshofer, who will be at the Crystal Shoppe to sign his creations this fall, sculpted the **Panther** to show its power, suppleness and beauty. Displayed on a cut black spot granite base the Panther is 7 1/16 inches high. This is a truly beautiful sculpture!

The **Eagle**, the wings of liberty, stands an impressive 10 1/4 inches on its blue pearl granite base. Designed by Mario Dilitz the Eagle has long stood as a proud symbol of independence and freedom. The Eagle is ideal to express your feelings of strength, courage and freedom.

The serene **Walrus** in fully faceted clear crystal with his crystal tusks was designed by Mario Dilitz. He symbolizes many of the Walrus's characteristics that we all admire like its ability to live in harsh conditions while being social. This piece shows a lot of strength standing 4 9/16 inch high.

The Duty-Free price of each of the Soulmate sculptures is \$680 Duty-Free a nice savings compared to the US price of \$800. In addition you receive free shipping and pay no sales tax.



Our policy

All of our mail order customers receive the following:

1. The in-store Duty-Free price
2. No Sales Tax
3. FREE Postage*
4. Insured Delivery
5. Quick and Personal Response

* For more Delicate items including LLadro and Waterford that require more packaging we charge a minimal freight amount depending on the item.

Dear Friends,

The year 2007 has gotten off to a fast start here in the islands with lots of hotel and cruise guests taking that much needed break. This is the time of year when we really appreciate our daily 80 plus degree weather.

It is also a busy time of year as each day new items are arriving from the 2007 collections. I know you will fall in love with the Swarovski Sea Horses and the new Hummels. I have to laugh because each day I find another piece to call my favorite. Just another reason I love my job.

Spring is also the time when we plan for special events. The Waterford signing in late March is always fun especially with the acceptance and appreciation by our customers of our exclusive Palm Tree pattern. We will continue to add to the pattern later this year with wine glasses and a beautiful pitcher. The Swarovski signing event in December is very exciting since Heinz Tabertshofer designed this years Community piece for the SCS.

Now is a great time to plan to come to St. Thomas and drop in and let our crew welcome you, either in our downtown stores or at our newest location at the Havensight Dock. If you can't make it please give us a call and we will gladly help you select something special.

With kind regards,
Selwyn Puig





An Emergency

5 ¾ inches high

\$260 Duty-Free (US price \$370)



Learning to Share

3,000 piece Limited Edition

7 inches high, 8 ¼ inches wide

\$848 Duty Free (US price \$1,250)



Trail Blazer

4 ¼ inches high

\$139 Duty-Free (US price \$199)

HUMMEL THE EXPRESSION OF JOY

Since the first 46 ceramic M.I. Hummel figurines were produced in 1935 we have been won over by the facial expressions of the adorable children. They bring back our youth with sentimental reminders of our happy childhood. The artists who create the 3-dimensional figurines from M.I. Hummel's artwork continue to capture that special feeling with the new pieces for 2007.

Special among the new 2007 pieces is **Learning to Share**, the sixth Edition M.I. Hummel figurine in the "Moments in Time" collection. A limited edition of 3,000 pieces worldwide this complex piece required an amazing 27 individual molds to complete this expressive piece. We recommend you place your order early and take advantage of our Duty-Free price, no sales tax and free postage, as our supply of this special figurine is limited.



Let Me Help You

4 inches high

\$181 Duty-Free (US price \$259)



Time Out

4 ¼ inches high

\$181 Duty-Free

(US price \$259)



Pony Express and Just Horsin Around

4 ¼ inches high each

\$139 Duty-Free each (US price \$199 each)

WATERFORD CRYSTAL

A GIFT THAT IS ALWAYS APPRECIATED

When you choose Waterford Crystal, either for yourself or as a gift, you know you are choosing quality that will be appreciated for years to come. With Mother's Day, Easter and the Wedding Season around the corner you will want to take advantage of our Duty-Free Waterford Specials and the opportunity to have your gift signed or personalized by a Waterford artisan.

Exclusive Palm Tree Pattern

The Waterford Palm Tree pattern, manufactured exclusively for the Crystal Shoppe, has been widely accepted by our customers. The 8-inch oval Vase, beautifully hand-cut with graceful Palm Trees, is both practical and a wonderful gift item at only \$149. (\$10 Shipping and Insurance)

The recently introduced Palm Tree Martini and Double Old Fashion glasses have been more popular than we expected. Their size and weight are ideal for that perfect drink. Our customers have found a multitude of uses for the martinis including desert glasses and salt-rimmed margarita glasses.

I recently used the Tumblers and Double Old Fashions at a dinner party and my guests raved about them. It is these types of reactions that make us proud to continue to invest in the growth of this pattern.



This fall we are looking forward to introducing Palm Tree Wine glasses and a Palm Tree Pitcher. The exclusive Palm Tree pattern special prices are \$92 Duty-Free for the pair of Tumblers and \$98 for the pair of Martini or Double Old Fashions. Shipping and insurance is \$8 per pair.

Waterford Artisan Event

John Coughlan, a Waterford Master Wedge Cutter, will arrive from Ireland to sign your Waterford purchases from March 26th till April the 13th. Mr. Coughlan, who has been instrumental in the development and design of our Palm Tree pattern, will also personalize any piece you wish making it special. This is a wonderful way to have a Wedding gift, Mother's Day gift or memento made even more special. Your orders will be shipped promptly after signing and we can gladly gift-wrap and ship directly to the recipient.

Artisan Event Specials

The Wedding Heirloom Bowl sparkles with beautiful diamond cuts forming hearts on each side. This is a practical gift that can be cherished for a lifetime. Special Event Duty-Free Price \$188 (compare US price \$250). Shipping and Insurance is \$10.

The Athens Posy Vase is a wonderful gift item for all occasions. At only \$29 during the signing event you will want to purchase several to use when you need a small gift to say thank you or just make someone feel special. (Shipping and Insurance \$5)

The Lismore 2x3 inch frame is ideal for your children's or grandchildren's picture in your office or home. Put your children's picture in it and make Mother's Day extra special. The special event price for this handsome frame is \$45 and John will be happy to personalize the piece for you. (Shipping and Insurance is \$4)





Every Bunny Needs Somebody
6 3/4 inches high
\$195 Duty-Free
S&I \$7
8287



Your So Pretty
6 inches high
\$430 Duty-Free
S&I \$16
#8291



Pigtails
6 3/4 inches high
\$195 Duty-Free
S&I \$7
#8285

**NEW
LLADRÓ
SCULPTURES FOR
2007**

Since Lladró's inception in 1953 its artists have strived to represent the sentiments we feel in everyday life. This is why scenes of familiar domestic routine, family life, infancy, and our relationship with the natural world are ever present in Lladró figurines. Continuing this quiet tradition Lladró, has evolved an eloquent series of sculptures for 2007 that capture the evocative power of the everyday.

We have over 500 different Lladró figurines in stock for your selection, including the new sculptures we picture here. We will gladly help you find that perfect piece to complement your appreciation of beautiful art sculptures, for Easter or Mother's Day.



A Mother's Treasure
Matte Porcelain
12 inches high
\$260 Duty-Free
S&I \$12
8294



Everlasting Love
9" inches high
\$395 Duty-Free
S&I \$14
8274



First Melodies
4 1/2 inches high
\$305 Duty-Free
S&I \$12
#8292



Elegant Swan
2 3/4 inches high
\$77 Duty-Free
S&I \$6
#8271



Sweet Chicks
3 1/4 inches high
\$170 Duty-Free
S&I \$7
#8286